

## SAMPLE SUPPLIER RISK REPORT

# Supplier Risk Report Before Deposit

A sample deliverable for an Amazon/FBA private label seller considering a first bulk order. This report is based on a fictional supplier, quote, and buyer scenario. It shows the kind of manual, human-reviewed risk analysis SupplierCheck provides before a deposit is paid. Public guidance sources are tagged in the report; exact supplier facts, score, costs, and timeline are fictional sample assumptions.

## CURRENT RECOMMENDATION

## CAUTION - do not pay the deposit yet

62/100

Resolve identity, compliance, inspection, and landed-cost gaps before money moves.

## BUYER

### US FBA seller

32 oz insulated bottle with straw lid.

## ORDER

### 1,000 units

FOB Shenzhen, 35-day production quote.

## TERMS

### 30/70

Balance due before shipment as written.

## Why this file is not deposit-ready

- Marketplace profile name and pro forma invoice entity do not match cleanly.
- Supplier claims to be a factory, but public and document signals look closer to a trading/export intermediary.
- Compliance evidence does not match the exact bottle, lid, coating, gasket, straw, colorway, or production batch.
- The quote hides important cost assumptions around inspection, duties, freight, 3PL prep, and Amazon-ready packaging.
- Final balance is due before shipment without an explicit passed-inspection condition.

## Best next step

Request entity-matched documents, exact-product test reports, a revised pro forma invoice, and written acceptance of buyer-appointed pre-shipment inspection before deposit. If the supplier cannot provide those items, move to a backup supplier. This is sourcing decision support, not legal, customs, tax, or product-safety advice.

SAMPLE ASSUMPTIONS AND SOURCES

# What is fictional vs source-backed

This public sample uses a fictional supplier, fictional buyer file, and fictional cost model. The practical checks are based on public official guidance and public inspection/audit benchmarks reviewed on June 30, 2026.

Item	Status	How to read it
Supplier names, score, quote, weights, timeline	Fictional sample	Used to show the analysis format, not to claim market pricing.
Duties, tariffs, freight, Amazon fees	Planning placeholders	Confirm with broker, forwarder, USITC HTS, USTR, and Amazon tools.
Compliance notes	Source-backed checks	Confirm exact requirements with qualified advisors and platform rules.
Deposit recommendation	Sample judgement	Shows how SupplierCheck frames go / caution / no-go decisions.

## Evidence tags used in this PDF

ID	Source	Relevance
S1	ICC Incoterms 2020	FOB/DDP responsibilities and trade-rule framing.
S2	eCFR 19 CFR Part 141	U.S. entry, invoice, and importer documentation context.
S3	USITC HTS	HTS classification must be confirmed, not guessed.
S4	FDA Food Ingredients & Packaging	Food-contact materials need component-level review.
S5	eCFR 21 CFR Part 177	Polymer/plastic food-contact rules depend on material.
S6	CPSC GCC	General certificate path may apply where CPSC rules apply.
S7	CPSC CPC	Children's products require a separate certificate path.
S8	CA OEHHA Prop 65	California exposure-warning review is product/context dependent.
S9	Amazon FBA	Amazon fees and receiving workflow sit outside supplier unit price.
S10	Alibaba Trade Assurance	Marketplace order and payment channel still need document checks.
S11	USTR Section 301	China-origin tariff exposure depends on current classification/actions.
S12	QIMA AQL guide	Inspection should define defect classes and acceptance rules.
S13	QIMA PSI benchmark	Public inspection examples cover quantity, workmanship, packaging, labels.
S14	QIMA factory audit benchmark	Public audit examples verify documents, site, and capability.

RISK SCORE

# Overall risk score: 62 / 100



Category	Score	Risk	What it means
Supplier identity	12 / 20	Medium-high	Profile and invoice names do not connect into a clean entity chain.
Factory vs trading	10 / 15	Medium-high	Product range and export entity suggest intermediary risk.
Compliance readiness	8 / 20	High	Provided evidence is incomplete and not exact-product.
Quote transparency	12 / 15	Medium	Unit price is plausible, but inclusions and exclusions are vague.
Payment terms	8 / 15	Medium-high	70% balance before shipment leaves weak leverage.
MOQ and lead time	7 / 10	Medium	Commercially plausible, but true timeline is understated.
Communication	5 / 5	Low	Supplier replies quickly and answers commercial questions.

## Interpretation

Score is a fictional sample judgement. It is based on the scenario file plus the evidence categories listed on the prior page, not on a live supplier investigation.

- 80-100: lower risk, proceed if economics work and inspection is accepted.
- 60-79: caution, resolve specific gaps before deposit.
- 40-59: high risk, use only with strong safeguards or alternate supplier.
- Below 40: no-go for deposit.

## KEY RED FLAGS

**Entity mismatch [S2,S10]**

Marketplace profile uses Aurora Home Supply Co., Ltd. while the invoice lists Shenzhen Aurora Trading Co., Ltd. The company receiving the deposit must match the company being assessed.

**Factory claim not proven [S14]**

The supplier says it is a manufacturer, but the broad catalog, lack of production-line proof, and Trading entity name suggest intermediary risk.

**Compliance evidence is weak [S4-S8]**

A screenshot and a report for a similar 24 oz bottle do not prove suitability for the exact 32 oz bottle, lid, straw, gasket, coating, and logo ink.

**Vague DDP option [S1-S3,S11]**

The alternate DDP price does not explain importer of record, customs value, tariff classification, broker, or duty handling.

**Balance due before shipment [S12,S13]**

The quote does not state that final payment depends on passed third-party inspection and document review.

**Required before deposit**

- Business license and bank account name for the invoice entity.
- Written explanation of the relationship between profile, factory, invoice, and beneficiary entities.
- Full exact-product lab reports and material declarations.
- Revised order wording that links final balance to passed inspection.

SUPPLIER IDENTITY CHECK

# Factory vs trading company assessment

Assessment: likely trading company or hybrid supplier, not clearly proven factory. Trading companies can be useful, but the buyer should know whether production is owned, subcontracted, or coordinated through an intermediary before negotiating terms. [S10,S14]

**FACTORY SIGNALS**

- OEM/ODM support
- Logo, color, carton customization
- Plausible 1,000-unit MOQ
- Accepts third-party inspection

**TRADING SIGNALS**

- Invoice entity uses Trading
- Broad unrelated catalog
- No line photos tied to address
- Powder coating ownership unclear

## Compliance review

For this fictional drinkware product, exact-product evidence matters because food-contact and exposure questions can depend on the body, lid, straw, gasket, coating, ink, and intended customer group. [S4-S8]

Component	Concern	Evidence required
<b>Bottle body</b>	Food-contact suitability, heavy metals	Material declaration and migration/heavy-metal test.
<b>Coating</b>	Lead, cadmium, durability, Prop 65 exposure	Coating test report and supplier declaration.
<b>Lid / straw / gasket</b>	Food-contact plastics and silicone suitability	Material declarations and food-contact tests.
<b>Printed logo</b>	Ink safety and adhesion	Ink declaration and rub/adhesion test.
<b>Packaging</b>	Labeling, carton marks, warnings	Packaging spec and warnings review.

QUOTE BREAKDOWN

# Supplier quote received

Quote details below are fictional sample assumptions. FOB, DDP, invoice, broker, and tariff assumptions should be confirmed before deposit. [S1-S3,S11]

Quote item	Supplier quote	Comment
<b>Product</b>	32 oz insulated bottle	Spec needs tighter written definition.
<b>MOQ</b>	1,000 units	Plausible for a first order.
<b>Unit price</b>	USD 4.85 / unit	Plausible, but inclusions need confirmation.
<b>Incoterm</b>	FOB Shenzhen	Better than vague DDP if used correctly.
<b>Lead time</b>	35 days after deposit	Should exclude holidays and rework.
<b>Payment</b>	30% / 70%	Final balance should depend on passed inspection.

## Estimated pre-Amazon landed cost

Cost component	Estimate	Per unit
<b>Product cost</b>	USD 4,850	USD 4.85
<b>Logo setup</b>	USD 120	USD 0.12
<b>Pre-shipment inspection</b>	USD 300	USD 0.30
<b>Ocean LCL and destination charges</b>	USD 1,350	USD 1.35
<b>Broker / ISF / docs</b>	USD 250	USD 0.25
<b>Duty/tariff reserve placeholder</b>	USD 715-1,565	USD 0.72-1.57
<b>3PL prep and defect buffer</b>	USD 446	USD 0.45
<b>Estimated total before Amazon fees</b>	USD 8,031-8,881	USD 8.03-8.88

The fictional USD 4.85 unit cost is not the decision cost. Under this sample model, pre-Amazon landed cost is USD 8.03-8.88 before FBA, referral, storage, returns, ads, and financing costs. [S3,S9,S11]

GO / CAUTION / NO-GO

## Current recommendation: CAUTION

Do not pay the deposit yet. The supplier could become acceptable if the gaps are resolved, but the current file exposes the buyer to avoidable identity, compliance, quality, and landed-cost risk. This is a fictional sample judgement.

### Payment terms to request

70% balance payable after passed buyer-appointed pre-shipment inspection and after supplier provides complete shipping documents, carton list, and final commercial invoice.

#### MOVE TO GO ONLY IF

- Entity-matched business license and bank beneficiary details.
- Factory, trading company, or export-agent role is explained.
- Buyer-appointed inspection accepted in writing.
- Invoice includes product spec, packaging spec, Incoterm, and inspection-linked terms.
- Exact-product compliance documents are provided and reviewed with qualified help as needed.

#### NO-GO TRIGGERS

- Supplier refuses business license, entity explanation, or inspection.
- Bank beneficiary is personal or unrelated to invoice entity.
- Supplier asks to under-declare customs value.
- Supplier pressures for urgent deposit before answering basic questions.

### Questions before deposit

- What legal company name will issue the invoice and receive payment?
- Are you the direct manufacturer, trading company, or export agent for this order?
- Can you send full lab reports for the exact bottle, lid, straw, gasket, coating, and colorway?
- Do you accept buyer-appointed pre-shipment inspection before final balance payment?

### Final buyer action plan

Today: ask the pre-deposit questions, request full documents, send the product spec sheet for written confirmation, and ask a broker/forwarder to validate HTS, duty, freight, and timeline assumptions. Before deposit: approve a revised invoice, confirm beneficiary identity, book inspection, and recalculate margin using conservative costs.